

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SERVICE

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! Is: GSAAdvantage.gov

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

FSC GROUP: 874

North American Industry Classification System (NAICS) Code: 541611

Contract Number:
GS-10F-0016J

Special Item No. 874-1 Consultation Services
Special Item No. 874-2 Facilitation Services
Special Item No. 874-3 Survey Services
Special Item No. 874-4 Training Services
Special Item No. 874-6 Privatization Support Services and Documentatin (A-76)
Special Item No. 874-7 Program Integration and project Management Services

Contract Period:
December 15, 1998 to December 14, 2008
Business Size: Large

Ordering Address:
BAE Systems Technology Solutions & Services Inc.
308 Voyager Way, Huntsville, AL 35806-3200
BAESystems.com
Contract Administration Source:
GSA.MOBIS.pmo@baesystems.com
Phone: (703) 563-7705
Fax: (703) 563-7966
<http://www.baesystems.com/Businesses/CustomerSolutions/AboutUs/index.htm>

Pricelist current through Modification:
PO-0017 October 17, 2007

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

CUSTOMER INFORMATION

1a. Awarded Special Item Numbers (SINs):

The SINs listed below are covered by this Pricelist. Awarded prices can be found on pages 13 through 14 of this Pricelist.

SIN 874-1 Consulting Services

Contractors shall provide expert advice, assistance, guidance or counseling in support of agencies' management, organizational and business improvement efforts. This may also include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include, but are not limited to:

- strategic, business and action planning
- systems alignment
- cycle time
- process and productivity improvement
- organizational assessments
- high performance work
- leadership systems
- performance measures and indicators
- program audits and evaluations

SIN 874-2 FACILITATION SERVICES

Contractors shall provide facilitation and related decision support services to agencies engaging in collaboration efforts, working groups or integrated product, process or self-directed teams. Agencies bringing together diverse teams and/or groups with common and divergent interests may require a neutral party to assist them in:

- the use of problem solving techniques
- resolving disputes, disagreements and divergent views
- defining and refining the agenda
- convening and leading large and small group briefings and discussions
- providing a draft for the permanent record
- recording discussion content and focusing decision-making
- debriefing and in overall planning

SIN 874-3 SURVEY SERVICES

Contractors shall provide expert consultation, assistance and deliverables associated with all aspects of surveying within the context of MOBIS. Contractors shall assist with, and/or perform all phases of the survey process to include, but not limited to:

- planning survey design
- defining and refining the agenda

- administering surveys using various types of data collection methods as appropriate
- sampling; survey development
- database administration
- analyses of quantitative and qualitative survey data
- pretest/pilot surveying
- assessing reliability and validity

Production of reports to include, but not limited to:

- description and summary of results with associated graphs, charts and tables
- description of data collection and survey administration methods
- discussion of sample characteristics and representativeness of data
- analysis of non-response
- briefing of results to include discussion of recommendations and follow-up actions

SIN 874-4 TRAINING SERVICES

Contractors shall provide off-the-shelf, or customized off-the-shelf training packages under this SIN to meet specific agency needs related to management, organizational and business improvement services, such as, but not limited to:

- customer service; team building
- performance measurement
- business process reengineering
- strategic planning
- process improvement
- performance problem-solving
- ISO 9000 and ISO 14000
- statistical process control
- quality management
- benchmarking
- change management

Customization of off-the-shelf training can be done by modifying the following:

- workbooks
- training manuals
- overhead transparencies
- computer based training
- videotapes
- advanced presentation media

SIN 874-6 PRIVATIZATION SUPPORT SERVICES AND DOCUMENTATION (A-76)

Contractors shall provide expert advice, consultation, assistance and documentation in support of studies conducted under OMB Circular A-76 or other privatization/ commercial activities studies, projects or efforts. These services may include, but are not limited to:

- strategic, tactical and operational level planning support
- initial study planning
- development of Performance Work Statements (PWS)
- development of in-house Government cost estimates
- development of Quality Assurance Surveillance Plans (QASP)
- administrative appeal process support

- comparison of in-house bids to proposed Interservice Support Agreement (ISSA) prices
- performance of management studies to determine the Government's Most Efficient Organization (MEO)

SIN 874-7 PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES

Contractors shall provide services to manage and integrate various management and business improvement programs and projects that may or may not be the result of MOBIS recommendations to a Federal activity. These services may include:

- Projects internal to or between Federal agencies
- Project management that connects and maintains liaison between multiple contractors
- Monitoring of multiple projects

1b. Lowest priced Model Number

Not applicable.

1c. Labor Categories and Hourly Rates

Contractor's MOBIS Labor Categories and are located on page XX of this price list.

Contractor's MOBIS Hourly Rates are located on page XX of this price List.

Contractors rates for Training Services under SIN 874-4 are located on page XX of this price list

2. Maximum Order

\$1,000,000.

3. Minimum Order

\$300.00

4. Geographic Coverage (delivery area)

Worldwide.

5. Points of Production

As designated on individual task orders.

6. Discount from List Prices

Prices shown herein are net (discount deducted).

7. Quantity Discounts

Additional discounts may be negotiated for individual orders and for Blanket Purchase Agreements (BPAs). Discounts will be addressed on an order by order basis.

8. Prompt Payment Terms

Prompt payment terms are net 30 days.

9a. Government Purchase Cards- at or Below the Micro-Purchase Threshold

Government purchase cards are accepted for orders below the Micro-Purchase Threshold.

9b. Government Purchase Cards- Above Micro-Purchase Threshold

Government purchase cards are accepted for orders above the Micro-Purchase Threshold.

10. Foreign Nmes

Not applicable.

11a. Time of Delivery

As designated on individual task orders.

11b. Expedited Delivery

Not applicable.

11c. Overnight and Two-day Delivery

Not applicable.

11d. Urgent Requirements

Pursuant to I-FSS-140-B, Urgent Requirements, when the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Agencies may contact the Contractor's representative to effect a faster delivery.

12. F.O.B. Point(s)

Destination.

13a. Ordering Address

BAE Systems Technology Solutions & Services Inc
308 Voyager Way
Huntsville, AL 35806

Contract Administration Contact Information

BAE Systems
2525 Network Place
Herndon, VA 20171
703-563-7705

13b. Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address

Electronic Payment Address:

BAE Systems Technical Solutions & Services Inc.
Compass Bank
114 Governors Drive
Huntsville, AL 35806
ABA #062001186
Account No. 07617100

Other than Electronic Payment:

BAE Systems Technical Solutions & Services Inc.
308 Voyager Way, A/R
Huntsville, AL 35806-3200
Stacy Riley 256-890-8114

15. Warranty Provision

Not applicable.

16. Export Packing Charges

Not applicable.

17. Terms and Conditions of Government Purchase Card Acceptance (Orders above the Micro-purchase Level)

Contact Contractor. The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.

18. Terms and Conditions of Rental, Maintenance, and Repair

Not applicable.

19. Terms and Conditions of Installation

Not applicable.

20. Terms and Conditions of Repair Parts

Not applicable.

20a. Terms and Conditions for Any Other Services

Not applicable.

21. List of Service and Distribution Points

Service and Distribution Points are on a task order by task order basis.

22. List of Participating Dealers

Not applicable.

23. Preventive Maintenance

Not applicable.

24a. Special Attributes such as Environmental Attributes (e.g. Recycled Content, Energy Efficiency, and/or Reduced Pollutants)

Not applicable.

24b. Section 508 Compliance

Not applicable.

25. Data Universal Number System (DUNS) Number

The DUNS Number is 79-890-3949. The CAGE Code is 0JLS6

26. Notification Regarding Registration in Central Contractor Registration (CCR)

BAE Systems is registered in the CCR database.

27. Uncompensated Overtime

Not used.

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)**Authorized Federal Supply Service Price List****Contract Number GS-10F-0016J****Labor Category Descriptions**

Labor Category	Minimum Education	Min Years Experience	Description
Program Manager	Bachelor Degree - Accounting, Finance, Management, Business, Computer Science, Management Information Systems, Engineering, Math	12	This individual will direct, plan, organize, control and manage the project/program to ensure that all contractual obligations are fulfilled in an efficient and timely manner. Must be able to manage multiple concurrent analysis and development tasks in projects, serve as point of contact with the Contracting Officers Representative or Task Monitor, formulate and enforce work standards, develop schedules, review work discrepancies and communicate policies, purposes and goals of the organization, and manage and control funds and resources.
Administrative / Clerical	High School Diploma or GED	2	This individual will perform diverse secretarial and administrative duties. The individual may initiate special reports, compose routine correspondence, and compile statistical and budget information. The individual is in communication with all levels of company personnel to gather and convey information.
Sr Management Analyst /Task Leader	Bachelor Degree - Accounting, Finance, Management, Business, Computer Science, Management Information Systems, Engineering, Math	10	This individual must have specialized experience in facilitation, training, methodology development and evaluation, process re-engineering across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects. Duties include activity and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Provides group facilitation, interviewing, and training, and provides additional forms of knowledge transfer.
Management Analyst	Bachelor Degree - Accounting, Finance, Management, Business, Computer Science, Management	5	This individual must have specialized experience in facilitation, training, methodology development and evaluation, process re-engineering across all phases, identifying best practices, change management, business management techniques, organizational development,

Labor Category	Minimum Education	Min Years Experience	Description
	Information Systems, Engineering, Math		activity and data modeling, or information system development methods and practices. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects. Duties include activity and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Provides group facilitation, interviewing, and training, and provides additional forms of knowledge transfer.
Associate Management Analyst	Bachelor Degree - Accounting, Finance, Management, Business, Computer Science, Management Information Systems, Engineering, Math	2	This individual must have specialized experience in facilitation, training, methodology development and evaluation, process re-engineering across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects. Duties include activity and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Provides group facilitation, interviewing, and training, and provides additional forms of knowledge transfer.
Sr Cost/Financial Analyst	Bachelor Degree - Accounting, Finance, Management, Business, Computer Science, Management Information Systems, Engineering, Math	8	This individual must have experience in financial management with demonstrated ability to supervise or lead a team of analysts. Serves as a group leader ensuring that a group of analysts are working in concert to automate complex business practices within the time frame specified by the customer and that all of the requirements are met. Must be able to assess products and procedures for compliance with government standards, accounting principles and multi-tiered system application standards. Must be able to grasp interrelationships between financial management requirements and automation solutions, considering the current system environment and the potential integration of added systems concurrently or later. Prepares milestone status reports and presentations for colleagues, subordinates, and end user representatives. Coordinates all aspects of complex financial application automation requesting guidance only in extremely difficult situations. Completes objectives

Labor Category	Minimum Education	Min Years Experience	Description
			independently within the negotiated budget.
Cost/Financial Analyst	Bachelor Degree - Accounting, Finance, Management, Business, Computer Science, Management Information Systems, Engineering, Math	3	This individual must have experience in financial management with demonstrated ability in analyzing, designing, and developing automated applications for unique business practices. Must be able to clearly define government financial business practices for integration into the government financial business system. Identifies potential problems and solutions through analysis identifying recommended solutions. Must be able to work with functional specialists, automation specialists, contractors, vendors, and customers to effectively automate the customer's requirements into an automated application. Acts as a focal point to coordinate all disciplines in the recommended solution. Must be able to apply state-of-the-art applications that will effectively automate financial applications in the most effective manner while adhering to the established Accounting Principals and Practices.
Associate Cost/Financial Analyst	Bachelor Degree - Accounting, Finance, Management, Business, Computer Science, Management Information Systems, Engineering, Math	0	This individual must be able to determine the feasibility of automating government financial business practices. Incumbent must be able to define governmental financial business practices, and Electronic Commerce/Electronic Data Interchange (EC/EDI) opportunities, and incorporate the defined process into an automated solution that includes relational databases and distributed systems. Must be able to either recommend functional requirements for applications to be developed or justify the non-development based on either cost or technology non-availability. Must be able to communicate with both ADP and financial-oriented individuals to document the flow, recommend opportunities, impact recommendations, and serve as the liaison between the financial specialist and automation specialist that do not have both disciplines. Must be able to apply sound accounting and data processing principals while developing automated processes to fit an existing financial application.
Engineer/Scientist	Bachelor Degree - Science, Computer Science, Engineering, Management Information Systems, Math other Physical	4	This individual plans, schedules, conducts or coordinates detailed phases of the engineering or scientific work in a project or performs work that involves conventional engineering or scientific practice. The work may include a variety of complex features such as conflicting design requirements and difficult coordination

Labor Category	Minimum Education	Min Years Experience	Description
	Science		requirements.
Associate Engineer Associate Scientist Associate Analyst	Bachelor Degree - Science, Computer Science, Engineering, Management Information Systems, Math other Physical Science	0	This individual is performing at an entry and/or development level. Will perform routine engineering, scientific or analytical work requiring application of standard techniques, procedures and criteria in carrying out a sequence of related tasks. Works under the direction of a senior-related position.
Programmer	Bachelor Degree - Computer Science, Management Information Systems, Engineering, Math, other Physical Science.	5	This individual is required to design, develop and/or implement databases with respect to access methods, access time, and device allocation. Will maintain database files and accomplish monitoring of standards and procedures.
Principal Investigator	Four Year Degree in Business, Accounting, Finance, Management, Engineering, MIS, Math or other Science related field.	5	The individual participates in all phases of development by providing high level functional analysis, design, integration, documentation, and implementation advice on complex problems which require extensive knowledge of the related technical subject matter for effective implementation.
Senior Programmer/System Analyst	Four Year Degree in Business, Accounting, Finance, Management, Engineering, MIS, Math or other Science related field.	10	Analyzes systems and functions and determines requirements for computer equipment and software. Designs and documents a system to accomplish system required functions in an optimum manner from inception to conclusion. May develop applications or work with operating system software.
Sr Engineer/Scientist	Four Year Degree in Business, Accounting, Finance, Management, Engineering, MIS, Math or other Science related field.	10	This individual is responsible for interpreting, organizing, executing and coordinating assignments. Plans and conducts research in problem areas of considerable scope and complexity. Serves as the technical specialist for the organization in the application of advanced theories, concepts, principles and processes. Keeps abreast of new scientific methods and developments affecting the organization. Must be able to plan, manage and execute complex tasks and lead subordinate level positions.
Journeyman	Four Year Degree in Business,	8	Required to design, develop, implement,

Labor Category	Minimum Education	Min Years Experience	Description
Programmer	Accounting, Finance, Management, Engineering, MIS, Math or other Science related field.		test, and document computer programs.
Principal Consultant	Master Degree in Business, Accounting, Engineering, or Science	16	Serves as a lead advisor/analyst to customer's executive management team in a variety of capacities. Recognized as industry expert by providing training and workshops, conducting seminars, and publishing industry articles. Facilitates working groups and sessions, designs schedules, conducts analyses, develops models, writes reports, prepares presentations and presents results.
Executive Consultant	Master Degree in Business, Accounting, Engineering, or Science	12	Serves as a senior advisor/analyst to customer's executive management team in a variety of capacities. Recognized as industry specialist by providing trainings and workshops, conducting seminars, and publishing industry articles. Facilitates working groups and sessions, designs schedules, conducts analyses, develop models, writes reports, prepares presentations and presents results.
Sr. Business Consultant	Bachelor Degree in Business, Accounting, Engineering, or Science	8	Manages tasks or contracts for a single customer and is responsible for technical, management, and cost performance. Performs work in a variety of operational areas or in a single consulting area. Facilitates working groups and sessions, designs schedules, conducts analyses, develops models, writes reports, prepares presentations and presents results.
Business Consultant II	Bachelor Degree in Business, Accounting, Engineering, or Science	4	Supports tasks for one or multiple customers. May lead a specific task in support of a particular customer. Facilitates working groups and sessions, designs schedules, conducts analyses, develops models, writes reports, prepares presentations and presents results.
Business Consultant I	Bachelor Degree in Business, Accounting, Engineering, or Science	2	Works under supervision facilitating working groups and sessions, designing schedules, conducting analyses, developing models, writing reports, preparing presentations and presenting results.

(1) Each year and a half of experience above the minimum experience requirements may substitute for a year of college.

(2) Each year (27 semester hours or equivalent quarter hours) of college above the minimum education requirements from an accredited institution may substitute for one year of experience.

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

Authorized Federal Supply Service Price List

Contract Number GS-10F-0016J

Hourly Rates

SINS 874-1, 874-2, 874-3, 874-6 & 874-7 (Without EPA)	Option Year 7	Option Year 8	Option Year 9	Option Year 10
	1/1/05-12/31-05	1/1/06-12/31/06	1/1/07-12/31/07	1/1/08-12/31/08
Labor Category Title	Hourly	Hourly	Hourly	Hourly
Program Manager	\$117.59	\$121.70	\$125.96	\$130.37
Principal Investigator	\$152.56	\$157.89	\$163.41	\$169.14
Sr. Management Analyst	\$105.21	\$108.89	\$112.70	\$116.64
Management Analyst	\$79.63	\$82.41	\$85.30	\$88.28
Jr. Management Analyst	\$66.93	\$69.28	\$71.70	\$74.21
Sr. Cost/Financial Analyst	\$77.15	\$79.85	\$82.64	\$85.54
Cost/Financial Analyst	\$52.22	\$54.04	\$55.94	\$57.89
Jr. Cost/Financial Analyst	\$43.54	\$45.07	\$46.64	\$48.28
Sr. Engineer/Scientist	\$101.89	\$405.74	\$109.16	\$112.98
Engineer/Scientist	\$92.67	\$95.91	\$99.27	\$102.74
Assoc. Engineer/Scientist/Analyst	\$51.70	\$53.51	\$55.38	\$57.32
Sr. Programmer/Analyst	\$86.52	\$89.56	\$92.69	\$95.93
Journeyman Programmer	\$72.01	\$74.53	\$77.15	\$79.85
Programmer	\$57.14	\$59.13	\$61.20	\$63.34
Administrative Support	\$40.70	\$42.12	\$43.60	\$45.13

SINS 874-1, 874-2, 874-3, 874-6, & 874-7 (With EPA)	Option Year 7
Principal Consultant	\$308.75
Executive Consultant	\$222.03
Sr. Business Consultant	\$173.26
Business Consultant II	\$142.50
Business Consultant I	\$95.00

Management, Organizational and Business Improvement Services (MOBIS)
Authorized Federal Supply Service Price List
Contract Number GS-10F-0016J

SIN 874-4 Training Services

Course Number/Course		Duration	GSA Price	Max Students
Introductory Courses (100 Series)				
100-2	A-76 Introduction (Standard Competition)	1 Day	\$5,780	25
100-3	A-76 Introduction (Streamlined Competition)	1 Day	\$5,780	25
100-4	Agency Tender Overview	1 Day	\$5,780	25
Executive/Management Courses (200 Series)				
200-1	Preparing the FAIR Act Inventory	1/2 Day	\$5,470	25
200-2	Executive Digest	1/2 Day	\$5,470	25
Intermediate/Team Courses (300 Series)				
300-1	A-76 Process Overview	5 Days	\$13,380	30
300-2	A-76 Process Overview with COMPARE	9 Days	\$21,240	25
300-3	PWS Development	3 Days	\$8,400	25
300-4	MEO Development	4 Days	\$9,595	25
300-5	COMPARE (Standard Competition)	3 1/2 Days	\$8,400	20
300-6	COMPARE (Streamlined Competition)	2 Days	\$7,985	20
300-7	Preliminary Planning	4 1/2 Days	\$9,595	30
300-8	A-76 and the Acquisition Process	4 Days	\$9,595	25
300-9	Post Competition Accountability	3 Days	\$9,100	25
Special Interest Courses (400 Series)				
400-1	A-76 and the Contracting Officer	4 Days	\$9,595	25
400-2	A-76 and the Human Resources Advisor	2 Days	\$7,675	15
400-3	A-76 and the Agency Tender Official	2 Days	\$7,675	15
400-4	Performance Based Service Acquisitions	3 Days	\$8,400	25